

# Nextracker: More Energy, Delivered

Nextracker's mission is to be one of the world's leading energy solutions companies, enabling the most intelligent, reliable and productive solar power.

### The Definition of Proven Leadership

Nextracker's intelligent, integrated solar tracker and software solutions help transform solar projects into high-efficiency power generation plants. Our systems follow the sun from dawn until dusk, optimizing plant performance and maximizing investor returns. From terrain following tracker systems that reduce capital expenses for engineering contractors to smart software that boosts energy gain, the Nextracker team solves for what's next. Founded by a team that commercialized the first solar trackers in the 1990s, Nextracker has led the sector in global market share since 2015.



### Profits + Growth + Innovation

Nextracker has a track record unlike any of its competitors, with a winning combination of profitability, consistent growth, strategic customer base, visionary leadership, and innovative technology:



**Revenues FY22** 

\$1.5 billion (16 gigawatts of trackers delivered globally)



#### Leadership

Highly experienced executive team; seven years running as number-one tracker company, with more than 70 GW+ shipped to more than 800 projects



#### Active customers

200+, with 86% repeat business, in 30+ countries



#### Intellectual property More than 175

patents held, close to 200 pending



#### **Climate impact**

Over 104 million metric tons of CO<sub>2</sub> offset annually

### Setting the Standard, Working with the Best

Our team is always pushing to innovate and exceed customer expectations. Nextracker has pioneered ground-breaking new capabilities that expand the viability of trackers across a broad range of topographical and climate conditions. We're ISO certified with lean Six Sigma practices that set the industry standard for supply chain quality and reliability. Our global customers include leading engineering, procurement and construction (EPC) firms and blue-chip international solar project developers and asset owners.

### Holistic Approach = Maximum Performance

Nextracker takes a holistic approach to pumping up solar power plant energy production and tamping down operating and maintenance (O&M) costs. Our industryleading NX Horizon family of trackers supercharge solar array performance, as they continually learn to squeeze out more megawatt-hours through our proprietary yield enhancement, control and monitoring software solutions. To us, trackers are much more than a mechanized mounting platform for solar panels: they can also serve as the upgradeable nexus of intelligent control and optimization for the entire solar plant.

## Our differentiated offerings, capabilities and resources include:

- NX Horizon independent-row, mechanically balanced tracker architecture
- NX Horizon-XTR advanced all-terrain trackers
- True Capture and NX Navigator performance optimization and operations software
- Ease of deployment, with reduced project costs and superior system uptime
- Severe weather protection and risk mitigation
- Bifacial PV panel optimization
- Diversified supply chain, local content manufacturing program, global aftermarket services and technical support team
- Strong ESG and DEI programs, founding member of *Renewables Forward*





Building a great company requires a great team and a great product with purpose. We've done both at Nextracker.

- Dan Shugar, CEO and cofounder, Nextracker

#### Don't Just Take Our Word for It



Nextracker is aligned with us on our core values, aligned with us in our bold ambition to get it done. They're taking real steps to enable renewable energy to be responsible and sustainable.

 Ann Davies, Chief Operating Officer, Lightsource bp